



NILA INFRASTRUCTURES LIMITED

Registered Office: First Floor, Sambhaav House; Opp: Chief Justice's Bungalow, Bodakdev, Ahmedabad – 380015
CIN: L45201GJ1990PLC013417; **Tel:** 079-40036817/18; **Fax:** 079-30126371; **Website:** www.nilainfra.com

=====

Recording of discussion with Analysts and Institutional Investors

Date of the Meeting	May 08, 2018
Type of Meeting	One on One
Attendees:	
Investors/Analysts	<ul style="list-style-type: none">• Anand Rathi Financial Services Ltd• Elara Securities (India) Pvt. Ltd• Edelweiss Financial Services Ltd• ICICI Direct• Yes Securities (India) Ltd• Florintree Advisors• ULJK Financial Services Pvt. Ltd• Ventura Securities Ltd• IDFC Securities Ltd.
Company Representations	Mr. Deep S. Vadodaria – Chief Operating Officer
Did discussion involved revealing any Unpublished Price Sensitive Information	No
Gist of Discussions	<ul style="list-style-type: none">• Copies of Investor Presentation – February 2018 and a Presentation on Demerger of the Company, already submitted to the stock exchanges, were placed before the attendees and discussed during the meetings:• Business Model of the Company was explained in detail. It was explained that the Company is into the business of execution of EPC, EPC+PPP, and PPP projects, mainly into affordable housing, of Government and private white label contracts. The Company is also into own real estate activities. The Company has geographic presence at Gujarat and Rajasthan.• Presentation on Demerger - November 2017 was explained in detail. It was presented that the demerger is mainly to unlocking the value of real estate business of the Company and to make infrastructure business asset light and strengthen. Pursuant to the scheme the shareholders of the demerged company shall be issued and allotted one equity share of Re. 1/- each of the resultant company against every one share held by them in the demerged company.
Any other Comments	No
